

BEN BALE

Date of Birth: 22nd January 1984

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I am a Fine Art graduate with a strong passion for photography. I have excellent negotiation skills which I have used within a number of high pressure environments as well as an up-to-date understanding of digital technology throughout a number of industries including publishing, broadcasting and the Internet.

WORK EXPERIENCE

September 2007 – Present

Recruitment Consultant – Bearing Partnership

- Negotiating with clients in regards to fees and terms & conditions as well as selling the roles to the candidates both during phone calls and face to face meetings.
- Working within a high pressure small sales team and consistently beating targets. I had paid for my first year's salary within 3 months.
- Working on multiple projects at once and being able to prioritize my time throughout the working day.
- Using industry publication, current contacts and the internet as sources for research into new business development opportunities.
- Staying up to date with all aspects of digital technology and publishing so as to be credible when providing a consultancy service to both clients and candidates.

June 2004 – August 2007

Trevor Gibbons Unit – West Kent NHS Trust

- Working within rehab, acute and intensive care wards my role is to create a secure and therapeutic environment for between 4-15 (depending on ward) patients and assist in the care and treatment provided by the trust.
- Excel at working with the pressurised atmosphere of the ward in which dangerous and heated situations can occur without warning.
- Exhibit highly trained negotiation & communication skills in order to keep the relational security in place. This has included calming down both high risk violent & suicidal patients.
- Able to stay organized and work with legal and medical documentation to deadlines.
- Trained in first aid.

May 2006 – June 2007

Assistant to the Curator – Southampton Solent University

- Responsible for the transport, maintenance & repair of the large art collection owned by the university; including sculpture, paintings, photography & video.
- Kept all documentation up to date to keep the collection organized.
- Coordinating with 3 others the movement and exhibition of a large part of the collection within Southampton Guildhall for the June 2006 Installation of Chancellor Sir Alan West.
- Took the initiative to deepen my knowledge of the art world and gallery administration by interviewing gallery owners and curators.

October 2005

Volunteer at Art Vaults

- Helped to organize and direct the audience through 5 different historical venues in subterranean Southampton at night. Coordinating with artists in order to keep the entire event organized and minimizing risk to the public.

EDUCATION

Sept 2004 – June 2007

**BA (Hons) Fine Art Media
Southampton Solent University (2.2)**

- My work focused on photo manipulation and photography mainly using Adobe Photoshop.
- Achieved a 1st for my dissertation in Madness & Art.
- received a 2.1 for my final grade in both previous years of the degree.

Sept 2003 – June 2004

**Art & Design Foundation Year
Southampton City College**

ACHIEVEMENTS AND INTERESTS

Graphics & Technical Software

- I am very confident in a number of graphics and web programs including Adobe Photoshop CS3, ImageReady, InDesign, Macromedia Flash, Dreamweaver.
- From a school age I have been around Microsoft Office and I have a high skill level in a broad range of Microsoft software packages as well to a lesser degree Quark, Illustrator and Final Cut Pro
- I have created a number of websites including work for The Salvation Army & creating my own online portfolio (www.benbale.co.uk) and have learnt a reasonable level of HTML & CSS.
- I create my own music and am able to use Garage Band, Acid Pro 4.0 and Sibelius.

Photography

- I have built up a large photography portfolio with subjects ranging from travel to studio portraiture.
- I have had my photography work published in a magazine & used as a book cover for author Garry Charles.
- I have exhibited frequently in Southampton galleries including Northam Road Gallery & The Millias Building. I also have exhibited online within a selection of websites.
- I have a good knowledge of both model release and copyright issues in regards to photography.

Sport

- Strong team building mentality and ability to work within a team from 5-a-side football, held in Southampton.
- Competed in the Public School Championships for Fencing, 1999-2000.
- Continue to set new goals for myself in order to stay focused and alert within rowing, cross country and rock climbing. I have recently returned from climbing the highest summit in North Africa, Jebel Toubkal in Morocco.

Military

- I have passed the Royal Navy Admiralty Interview Board which has given me the confidence to lead a team and the intelligence to be able to work within one, as well as the strength and desire to work under pressure.
 - Between 1998-2002 I was a member of the Combined Cadet Force. This gave me a large array of opportunities including the challenge of the Lyke Wake Walk which I have completed and 48 hour field exercises around the UK in which I have led a platoon as a Sergeant.
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REFERENCES AVAILABLE ON REQUEST